

BrokerCheck Report

JOHN WENDLAND HANDY JR

CRD# 1580981

Report #50414-98060, data current as of Wednesday, November 12, 2014.

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 3
Registration and Employment History	4
Disclosure Events	5

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <http://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

Thank you for using FINRA BrokerCheck.

JOHN W. HANDY JR

CRD# 1580981

This broker is not currently registered.

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is not currently registered.

This broker has passed:

- 1 Principal/Supervisory Exam
- 1 General Industry/Product Exam
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC

CRD# 11025
MADISON, WI
03/2007 - 08/2013

MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED

CRD# 7691
MADISON, WI
04/1987 - 03/2007

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Termination	1

Investment Adviser Representative Information

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at

<http://www.adviserinfo.sec.gov>

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 1 principal/supervisory exam, 1 general industry/product exam, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
General Securities Sales Supervisor Examination (Options Module & General Module)	Series 8	08/25/1997

General Industry/Product Exams

Exam	Category	Date
General Securities Representative Examination	Series 7	04/25/1987

State Securities Law Exams

Exam	Category	Date
Uniform Securities Agent State Law Examination	Series 63	03/09/1988
Uniform Investment Adviser Law Examination	Series 65	10/05/1994

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
03/2007 - 08/2013	WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC	11025	MADISON, WI
04/1987 - 03/2007	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	MADISON, WI

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment Dates	Employer Name	Employer Location
07/2013 - Present	SIGNALPOINT ASSET MANAGEMENT LLC	SPRINGFIELD, MO
05/2009 - 07/2013	WELLS FARGO ADVISORS FINANCIAL NETWORK LLC	SPRINGFIELD, MO
03/2007 - 05/2009	WACHOVIA SECURITIES FINANCIAL NETWORK, LLC (1102	SPRINGFIELD, MO
10/1986 - 03/2007	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	MADISON, WI

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

COLONIAL HOMES OF MISSOURI, 2437 E. WILDWOOD, SPRINGFIELD, MO, CO-OWNER WITH FAMILY AND FRIEND, 1 HR/MTH NOT DURING SECURITIES HOURS, START 2/1/03. WALNUT AND SOUTH LLC, INVESTMENT RELATED, 20% OWNERSHIP OF A BUILDING.



Disclosure Events

What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0



Termination	N/A	1	N/A
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Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involves (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Regulator
Regulatory Action Initiated By:	UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Sanction(s) Sought:	Cease and Desist Censure Civil and Administrative Penalty(ies)/Fine(s)
Date Initiated:	07/02/2014
Docket/Case Number:	3-15955
Employing firm when activity occurred which led to the regulatory action:	WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC; SIGNALPOINT CAPITAL MANAGEMENT, LLC; SIGNALPOINT ASSET MANAGEMENT LLC
Product Type:	Other: UNSPECIFIED SECURITIES
Allegations:	SEC ADMINISTRATIVE RELEASE 34-72515; IA RELEASE 40-3868, JULY 2, 2014: THE SEC DEEMS IT APPROPRIATE AND IN THE PUBLIC INTEREST THAT PUBLIC ADMINISTRATIVE AND CEASE-AND-DESIST PROCEEDINGS BE, AND HEREBY ARE, INSTITUTED PURSUANT TO SECTION 15(B) OF THE SECURITIES EXCHANGE ACT OF 1934 AND SECTIONS 203(E), 203(F) AND 203(K) OF THE INVESTMENT ADVISERS ACT OF 1940 AGAINST A FIRM, ITS PRINCIPAL JOHN W. HANDY, JR., TWO OTHER PRINCIPALS, AND THE FIRM'S CCO. IN ANTICIPATION OF THE INSTITUTION OF THESE PROCEEDINGS, RESPONDENTS HAVE SUBMITTED OFFERS OF



SETTLEMENT WHICH THE COMMISSION HAS DETERMINED TO ACCEPT. SOLELY FOR THE PURPOSE OF THESE PROCEEDINGS AND ANY OTHER PROCEEDINGS BROUGHT BY OR ON BEHALF OF THE COMMISSION, OR TO WHICH THE COMMISSION IS A PARTY, AND WITHOUT ADMITTING OR DENYING THE FINDINGS HEREIN, EXCEPT AS TO THE COMMISSION'S JURISDICTION OVER THEM AND THE SUBJECT MATTER OF THESE PROCEEDINGS, WHICH ARE ADMITTED, RESPONDENTS CONSENT TO THE ENTRY OF THIS ORDER INSTITUTING ADMINISTRATIVE AND CEASE-AND-DESIST PROCEEDINGS, PURSUANT TO SECTION 15(B) OF THE SECURITIES EXCHANGE ACT OF 1934 AND SECTIONS 203(E), 203(F) AND 203(K) OF THE INVESTMENT ADVISERS ACT OF 1940, MAKING FINDINGS, AND IMPOSING REMEDIAL SANCTIONS AND A CEASE-AND-DESIST ORDER. THE COMMISSION FOUND THAT WHEN ADVISING THEIR ADVISORY CLIENTS TO INVEST WITH THE FIRM, THE PRINCIPALS BREACHED THEIR FIDUCIARY DUTY BY FAILING TO DISCLOSE ALL MATERIAL FACTS CONCERNING THE EXTENT OF THEIR ABILITY TO DIRECT THE FIRM'S MANAGEMENT AND POLICIES. THE PRINCIPALS ALSO BREACHED THEIR FIDUCIARY DUTY BY FAILING TO DISCLOSE THEIR EXISTING AND POTENTIAL CONFLICTS OF INTEREST WHEN ADVISING CLIENTS TO INVEST WITH THE FIRM. IN PARTICULAR, THEY FAILED TO DISCLOSE TO CLIENTS THAT THEY HAD LOANED SUBSTANTIAL AMOUNTS OF MONEY TO THE FIRM AND THEREFORE STOOD TO INDIRECTLY BENEFIT FROM CLIENTS' PAYMENT OF ADVISORY FEES TO THE FIRM. THE PRINCIPALS ALSO FAILED TO DISCLOSE THAT THEY WERE CONTINUING TO SEEK APPROVAL FROM THE DUALY-REGISTERED BROKER-DEALER AND INVESTMENT ADVISER THEY WERE EMPLOYED BY TO OBTAIN OWNERSHIP INTERESTS IN THE FIRM, WHICH, IF OBTAINED, WOULD ENTITLE THEM TO SHARE IN ANY PROFITS THAT WERE DERIVED FROM CLIENTS' PAYMENTS OF ADVISORY FEES TO IT. AS A RESULT OF THE CONDUCT DESCRIBED ABOVE, THE FIRM, HANDY, AND THE OTHER PRINCIPALS WILLFULLY VIOLATED SECTION 206(2) OF THE ADVISERS ACT. IN ADDITION, HANDY'S FIRM AND ITS CCO WILLFULLY VIOLATED SECTION 207 OF THE ADVISERS ACT.

Current Status:	Final
Resolution:	Order
Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	07/02/2014



Sanctions Ordered:

Cease and Desist
Censure
Civil and Administrative Penalty(ies)/Fine(s)
Other: THE PRINCIPALS HAVE UNDERTAKEN TO, WITHIN THIRTY DAYS OF THE ENTRY OF THE ORDER, PROVIDE A COPY OF THIS ORDER TO EACH OF THEIR ADVISORY CLIENTS WHO INVESTED WITH THE FIRM ANY TIME BETWEEN OCTOBER 2009 AND THE DATE OF THIS ORDER.

IT IS ORDERED THAT HANDY CEASE AND DESIST FROM COMMITTING OR CAUSING ANY VIOLATIONS AND ANY FUTURE VIOLATIONS OF SECTION 206(2) OF THE ADVISERS ACT.

ALSO, THE RESPONDENT WILLFULLY VIOLATED SECTION 206(2) OF THE ADVISERS ACT.

If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise?

Yes

(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?

Yes



(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or

No

(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities Rulemaking Board?

No

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$60,000.00

Portion Levied against individual: \$60,000.00

Payment Plan:

**Is Payment Plan Current:****Date Paid by individual:**

Was any portion of penalty waived? No

Amount Waived:

Reporting Source: Broker

Regulatory Action Initiated By: UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Sanction(s) Sought: Cease and Desist
Censure
Civil and Administrative Penalty(ies)/Fine(s)

Date Initiated: 07/02/2014

Docket/Case Number: 3-15955

Employing firm when activity occurred which led to the regulatory action: WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC

Product Type: No Product

Allegations: MR. HANDY FAILED TO DISCLOSE HIS CONTROL OF, AND PARTICIPATION IN, SIGNALPOINT ASSET MANAGEMENT, LLC AND THE RELATED CONFLICTS OF INTEREST.

Current Status: Final

Resolution: Order

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct? No

Resolution Date: 07/02/2014

Sanctions Ordered: Cease and Desist
Censure
Civil and Administrative Penalty(ies)/Fine(s)



Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$60,000.00

Portion Levied against individual: \$60,000.00

Payment Plan: \$60,000.00 WAS PAID ON 7/9/2014

Is Payment Plan Current: Yes

Date Paid by individual: 07/09/2014

Was any portion of penalty waived? No

Amount Waived:



Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Employer Name: WELLS FARGO ADVISORS FINANCIAL NETWORK, LLC.
Termination Type: Discharged
Termination Date: 07/26/2013
Allegations: FAILURE TO DISCLOSE THE NATURE AND EXTENT OF HIS RELATIONSHIP WITH SIGNAL POINT ASSET MANAGEMENT, LLC.
Product Type: No Product

Reporting Source: Broker
Employer Name: WELLS FARGO ADVISORS FINANCIAL NETWORK LLC
Termination Type: Discharged
Termination Date: 07/26/2013
Allegations: FAILURE TO DISCLOSE THE NATURE AND EXTENT OF HIS RELATIONSHIP WITH SIGNALPOINT ASSET MANAGEMENT, LLC.
Product Type: No Product

End of Report



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